

MINUTES
Eastern Connecticut Health and Medical Cooperative
Board Meeting – February 24, 2022
2:30 PM-Zoom Meeting

Members Present: Julie Pendleton, Jan Perruccio, Holly McCalla, Mike Belden, Kate Ericson, Deb Martin, Peter Nero

Others present: Joanne Lund, Thomas Kowalchik

Meeting called to order at 2:34 PM

Standing Agenda Items: Discussion and Possible Action

1. Approve minutes of January 27, 2022:

Motion to approve January 27, 2022 meeting minutes by Mike Belden, seconded by Peter Nero.

Approved: 5-0 (Kate E. and Jan P. arrived after vote).

2. Financial Status Report

- a. January net position of \$8.8M down \$162k due to excess of claims over receipts.
- b. Claims decreased \$466k from prior month. YTD Claims up \$1.8M from prior year, up 28% YOY.
- c. Anthem refunds of \$65k were posted this month, with an additional 9K to be posted next month.
- d. Large claims – Anthem is having trouble getting these updated figures. Currently we have 2 large claims at or above the Stop Loss of \$150k.
- e. Tom K provided an updated estimate of IBNR (Claims and Fees incurred but not reported) as of Dec. 31, 2021 at \$672,000.

3. Marketing – new members:

- a. Very active with various levels of interest and conversations with Reg. #17, RSD #13, Westbrook, Salem and the Towns of Lyme and Old Lyme.
- b. Tom K has reviewed RSD #13 claims thru November and will be requesting more data for the board to review.
- c. Salem Board of Ed is interested as they are estimating a very large increase.
- d. The Town of Lyme and the Town of Old Lyme are interested as they are currently in the State Partnership Plan.
- e. All non-binding letters of intent to join the Consortium are due March 1, 2022.
- f. Discussion regarding new members included membership growth, stability of members, risks of taking on new members.
- g. Budget for Marketing: Discussed the two options Holly M. provided for advertising in CASBO. Agreed to move forward with advertisement with modified language “Come explore the proven results of regional efficiencies in providing Medical and Dental benefits” and a new picture that incorporates more of Town Hall / Education concept.
- h. For the CAPSS marketing, a paragraph summary with a link would be best.
(Jan P. left at 3.27pm.)

4. Update from Vendors/Anthem Update

- a. **USI** - Tom K mentioned that Anthem is having a difficult time providing financial detail to many clients at this time. We need the updated claims data from Anthem.

Tom will discuss that the consortium would like Anthem to lower the administration fee due to lack of service.

Old Business:

- a. **Discussion of annual renewal rates** – Claims for January were \$1,320k versus receipts of \$1,158k. We will revisit this next month.
- b. **ECHMC fund balance liability to members** – Holly M. contacted Pullman & Comley regarding this issue and they have provided a recommendation to clarify section 4.5 of the by-laws to state as follows: “ 4.5 A withdrawing Member shall not be entitled to any payout, refund, or distribution of any portion, share, or percentage of the Cooperative’s reserves or any other income. In addition, a withdrawing Member shall be required to repay any borrowed monies (including but not limited to advances or borrowed reserves) to the Cooperative on a schedule as set by the Board of Directors.”

Motion by Julie Pendleton to accept By-Law changes, seconded by Deb Martin. Approved 6-0.

New Business

- a. **Pullman & Comley invoice approval:** *Motion by Julie P. to pay invoice of \$350.00, seconded by Kate E. Approved 6-0.*
- b. **Agenda setting and format for March 24, 2022 meeting**
 - i. **Discuss renewal rates**

Motion to adjourn meeting by Julie P., seconded by Deb Martin, all in favor. Meeting adjourned at 3:39 PM

Next Meeting – March 24, 2022 at 2:30 PM.

Zoom information will be provided in a calendar invite.

Respectfully Submitted,
Mike Belden

